

Sales Comparison Worksheet

Property Type:

Use this form if the conference is based on comparable sales. Find sales of properties that are as similar to your property as possible. Common characteristics to consider are:

- Property Type or Use
- Total Square Feet or Units
- Year Built
- Condition
- Construction Quality

****Recent sales should be what is known in real estate as a "fair arm's length transaction." A valid "arm's length transaction" is a property sold at fair cash value between a willing seller and a willing buyer after being advertised on the open market. ****

	Your Property	Sale #1	Sale #2	Sale #3
Commercial Property Type				
Property Address				
Parcel ID				
Sale Price				
Sale Date				
Unit of Comparison (SF, Units, Rooms, etc)				
Sale Price ÷ Unit of Comparison				